

TIPS TO CONSIDER When Choosing the Right ASC Software

There are a lot of factors to consider when choosing a new ambulatory surgery center (ASC) software, but the right software can provide numerous benefits to an ASC. Follow these five tips to help ensure you pick the ASC software that is best suited to meet your needs.





Target ASC-specific software

Surgery centers have unique and different needs than other healthcare providers. The software you select should be built to accommodate the unique needs of ASCs, such as block scheduling and inventory management. Selecting software designed for a hospital or practice may reduce your ASC's productivity and efficiency and lead to unnecessary costs.



Seek vendors that focus on ASCs

Look for companies with a strong history of serving the ASC industry. A company focused on ASCs will understand the specific functionality ASCs require and will keep their software up-to-date as ASC requirements change. You should also consider their engagement in the industry and whether they attend, speak at, or exhibit at state and national ASC events.



Look for ASC software with market penetration

Vendors with a significant number of ASC customers will have more experience supporting facilities like yours and will have a better understanding of your workflows and specialty requirements.



View a software demonstration

A vendor's website, videos, and marketing materials can all tell an impressive story about a solution – but you should always request a live demonstration of the software. Go into the demo with a list of areas, features, or workflows you want to see and a list of questions you want to ask. Include all key stakeholders in your ASC – business office, clinical, anesthesia – to get their questions answered.



Speak with references

Ask the vendor to provide a few references from current clients, preferably from ASCs that have a similar specialty or case volume to yours. Meet with those references and learn about their experiences using the software and working with the vendor, including the implementation and go-live processes, ongoing support, and interoperability.